



The Delachaux Group acquires Frauscher Sensor Technology and reinforces its presence in the rail industry

St. Marienkirchen/Austria, Colombes/France. The acquisition of Frauscher Sensor Technology by the French Delachaux Group was closed on 28 February 2019. The Delachaux Group now holds the major share in the company. The remaining shares are held by the Frauscher Management Team.

Founded in 1902, the Delachaux Group is a global leader in mission-critical engineered solutions. The Group's businesses, Pandrol (Rail Infrastructure), Conductix-Wampfler (Energy & Data Management Systems) and DCX Chrome (Chromium Metal) are world-renowned for their historical know-how and ability to innovate.

As a technology leader for wheel detection, axle counting and tracking solutions, Frauscher fits perfectly into Delachaux' vision and history. By joining Delachaux' other businesses, Frauscher adds their impressive line of products, services and systems to the group's portfolio, which consists of solutions that are essential for the safety, reliability and efficiency of their customers' equipment and infrastructure.

Long-term cooperation

Michael Thiel remains the CEO of Frauscher Sensor Technology. Additionally, he becomes a new member of the Delachaux Group Executive Committee. Thiel is convinced that Frauscher has found a valuable, long-term shareholder in the family-run Delachaux Group. "Delachaux pursues strategic goals that are perfectly in line with ours. The focus is on much more than increasing the value of the company. Our global growth plans as well as development projects and research activities have been secured. This will enable us to tap further markets and develop new solutions for various application areas."

Guy Talbourdet, CEO of the Delachaux Group, is also confident about this common future: "We are delighted to welcome Frauscher to the Delachaux Group. To me, this acquisition is not only a wise business investment but also a choice from the heart. We share with Frauscher the same values of long term perspective, expertise and entrepreneurial spirit, and I have no doubt that we will develop powerful synergies to provide innovative solutions to our customers in the rail industry."

Value creation for the rail industry

Frauscher is an entrepreneurial success story in the rail industry. Founded in 1987 in Austria, the company has installed wheel sensors and axle counters in more than 80 countries. Frauscher has more than 430 employees in 13 countries and posted a sales turnover of €70 million in 2018. Recently, Frauscher has been investing in the development of solutions based on Distributed Acoustic Sensing, for the rail industry. This technology has the potential to be used for many applications like train tracking, asset condition monitoring and security requirements in the railway industry.

For Guy Talbourdet, "this acquisition opens very promising future developments in predictive maintenance for rail infrastructure and some great collaboration opportunities with Pandrol. At a time where the rail industry is reshaping itself, we position the Delachaux Group and our two leading businesses Frauscher and Pandrol as key players in this transformation".



About the Delachaux Group

The Delachaux Group is a global player in mission-critical engineered solutions. The Delachaux teams' commitment and know-how reflect their passion for their customers' businesses. The Delachaux Group provides solutions to half of the world's railways, two thirds of the world's seaports and half of the planes flying. Family-owned company created in 1902, the Delachaux Group generated estimated revenues of €923 million in 2018. It employs now more than 3000 people in more than 35 countries with the aim to "give the best of Delachaux everywhere". Present in strategic markets, the Group's brands Pandrol (Rail Infrastructure), Conductix-Wampfler (Energy & Data Management Systems), DCX Chrome (Chromium Metal) -and now Frauscher- are recognized global leaders for their reliability, expertise and innovation capabilities.

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About Frauscher

Track more with less: Frauscher Sensor Technology makes it simpler for system integrators and railway operators to obtain the information they need to run, monitor and protect their operational network. Best-in-class wheel detection systems, axle counters and tracking solutions based on inductive sensor technology and Distributed Acoustic Sensing form an essential component of a wide range of applications.

Frauscher experts are on-site in global markets to ensure comprehensive support during the whole customer life cycle. Additionally customers are able to design, configure, install, adapt and maintain all components and systems by themselves due to individual trainings and support.

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